



## Technical Sales Manager

(Active Ingredients in the Cosmetics Industry)

**Home Office, Southern Customer Base. Competitive Salary + Benefits.**

Infinity Ingredients is a young, rapidly expanding dynamic distributor of speciality actives and functional ingredients into the UK and Ireland Cosmetic markets. We are looking to recruit an experienced sales manager or development chemist with a scientific background and an ambition to pursue a career in sales. The successful candidate will have a passion for selling a diverse range of added value ingredients and developing a career in the supply side of the industry.

### **YOUR ROLE:**

Reporting to the Technical Sales Director, you will build upon the existing customer-base and develop new sales. You will work independently, drawing upon technical and commercial support from a dedicated team of professionals.

- Apply your technical knowledge when developing customised solutions.
- Commercially astute, you will achieve sales in a highly competitive market.
- Develop long-term relationship with customers in a dynamic environment.
- Deliver a first class service to our customers.

### **YOU WILL HAVE:**

- A scientific background, ideally in Cosmetic Science. Knowledge of cosmetic ingredients would be advantageous.
- A track record of successful account or project management and new business development, ideally acquired in the cosmetics industry or a comparable technical environment.
- Excellent customer-facing negotiation skills, with the ability needed to deliver customer solutions.
- Tenacity and self-reliance.
- A passion for selling and promoting cosmetic active ingredients and functional materials.
- Excellent communication skills, with flair to deliver bespoke ideas and concepts to meet customer needs.
- A motivated and enthusiastic self-starter who can work autonomously.
- Clean UK driving license.

**Interested?** Please e-mail a copy of your C.V. to:  
[director@infinity-ingredients.co.uk](mailto:director@infinity-ingredients.co.uk)